

Message Text

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64

ACTION AGR-08

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FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 2187

C O N F I D E N T I A L MOSCOW 5303

PASS USDA/ASST. SEC'Y BELL/FAS

E.O. 11652: GDS

TAGS: EAGR, UR, US

SUBJ: GRAIN TRADER VISITS TO MOSCOW

1. PILGRIMAGE OF SENIOR OFFICIALS FROM MAJOR INTERNATIONAL SHIPPERS TO EXPORTKHLEB IS CONTINUING. BUNGE AND GARNAC (ANDRE) HERE NOW. THEY ADVISE, AS WAS CASE WITH COOK, THAT EXPORTKHLEB SHOWING TOTAL DISINTEREST AT THIS TIME IN PURCHASE OF US GRAIN, EVEN CONVEYING IMPRESSION, AS GOOD BUYER SHOULD, THAT NO FURTHER PROCUREMENTS WOULD BE REQUIRED BEFORE FALL.

2. KLEIN OF BUNGE INDICATED THAT CARGILL WAS GIVEN SAME NO-ANSWER IN MID-MARCH. HE ALSO UNDERSTANDS THAT CONTINENTAL REPS ARE COMING TO MOSCOW NEXT WEEK. TOEPFER (TONDER), ACCORDING TO GERMAN AGATTACHE, ALSO VISITED MOSCOW RECENTLY FOR MEETINGS AT THIS FOREIGN TRADE ENTERPRISE.

3. HEDIGER, KELIN AND, TO OURSPECIFIC KNOWLEDGE, THE OTHER VISITING FIRMS HAVE NOT, RPT NOT, HAD APPOINTMENTS AT MIN. FOREIGN TRADE.
STOESSEL

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Message Attributes

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